

SALE RESULTS – MARCH 8th, 2016

PRICES SHOWN IN US DOLLARS

Fur Harvesters Auction's recent March sale, was held in Helsinki, Finland in conjunction with Saga Furs and American Legend. In a market that continues to struggle, results were mostly ahead of the recent North American auctions of wild fur, in both price and clearances. The marketing alliance that has been developed with Saga and ALC continues to provide benefits, which we believe will become even more apparent when more normal market conditions return. The strong international contingent of fur buyers attending the March auction meant that all markets actively competed for the most desired items.

While beaver continues to struggle, FHA was able to sell virtually all of the small sizes, which was an achievement in itself, even if it did reduce the overall average price. The 3rd Section was also 100% sold. Castoreum, which adds considerably to overall beaver values, was also 100% sold. Eastern red fox, cross fox and Arctic fox remain very saleable, and strong demand continues for coyotes, especially heavy westerns and the better easterns. While fisher prices were disappointing overall, clearances were good. The raccoon market continues to be difficult, with very selective buying. FHA's sale results for sable, especially the larger sizes and heavier sections, produced premiums in the current market, and it appears that strong demand will continue throughout the season. FHA's offering of lynx cats, especially from western sections, continues to produce strong results, and leaves no doubt that sale after sale, Fur Harvesters has the finest assortment of lynx cats in the world.

FHA's next sale will be held May 25 and 26.

Top lot of Muskrat was purchased by Almar Fur Hat, Montreal.

Top lot of Sable was purchased by M.C. Furs for Yoonjin Fur Co., Seoul, Korea.

Top lot of Fisher was purchased by Troshkina I.M. Daritt, Moscow, Russia.

Top lot of Red Fox was purchased by Lars Paustian, International Furs, Kiel, Germany.

Top lot of Coyote was purchased by Jean Terzakou, Paris, France.

Top lot of Lynx Cat was purchased by Paolo Moretti, Italy.

Species	Offered	% Sold	Section	Average	Top
Beaver	33,544	59% 100%	1 st Section Eastern III Section	\$13.30 \$5.69	\$50.00
Castoreum	Grade #1 - \$60.00 /lb Grade #2 - \$50.00 /lb Grade #3 - \$40.00 /lb				
Mink	10,049	93% 80%	North Central Female	\$11.39 \$5.94	\$16.50
Sable	27,066	71% 88% 100% 77%	1 st Section Heavy 1 st Section Semi Western III Section	\$59.93 \$36.37 \$18.56 \$7.94	\$155.00
Otter	5,410	Mainly Unsold			
Fisher	5,332	84%	Overall	\$32.89	\$81.00
Lynx	2,350	Mainly Unsold			
Lynx Cat	4,612	60% 60% 23% 28%	Western Canada Northern Central	\$323.19 \$70.18 \$47.96 \$37.41	\$860.00
Muskrat	130,148	40%	Eastern	\$2.93	\$8.90
Red Fox	8,616	63% Mainly Unsold	Eastern Northern/Western/Central	\$23.20	\$115.00
Cross Fox	277	97%	Overall	\$25.07	\$27.00
Wild Silver	39	100%	Overall	\$20.90	\$30.00
Grey Fox	3,160	Mainly Unsold			
White Fox	491	100%	1 st Section	\$39.22	\$70.00
Coyote	11,865	93% 71% 82%	Western Eastern Central	\$90.19 \$31.29 \$15.58	\$130.00
Raccoon	128,590	Mainly Unsold			
Ermine	12,613	71%	Overall	\$2.31	\$6.50
Squirrel	5,877	Mainly Unsold			

Averages are sundry owner, 1st Section pelts only unless stated overall.